## Message Text

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15

ACTION EB-11

INFO OCT-01 EA-11 ADP-00 COME-00 INT-08 HUD-02 CIAE-00

INR-09 NSAE-00 RSC-01 L-03 RSR-01 /047 W ------ 037674

R 130836 Z MAR 73
FM AMEMBASSY SINGAPORE
TO SECSTATE WASHDC 8488
INFO AMEMBASSY JAKARTA
AMEMBASSY KUALA LUMPUR
AMEMBASSY MANILA
AMEMBASSY TAIPEI
AMEMBASSY TOKYO

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E. O. 11652: N/ A TAGS: ETRD, XE

SUBJECT: HARDWOOD EXPORTS TO US

REF: A. STATE 041089; B. SINGAPORE 0847

- 1. MEMBERS SINGAPORE MALAYSIA PLYWOOD MANUFACTURERS ASSN.
  AGREED TO PRESENT UNITED FRONT US AND EUROPEAN BUYERS BY
  REQUESTING 48 PERCENT PRICE INCREASE ON EXISTING CONTRACTS.
  APPARENTLY THEY HAVE SETTLED AT 35 PERCENT INCREASE. THESE
  PRICES WILL BE INCREASED IN FUTURE CONTRACTS AS ACCORDING
  SINGAPORE MALAYSIA PLYWOOD ASSN., 35 PERCENT INCREASE STILL DOES
  NOT COVER COSTS. RAW MATERIAL REPRESENTS 65-70 PERCENT OF FINAL
  PLYWOOD COST.
- 2. WEYERHAEUSER REPORTS IT ALREADY ON MAXIMUM PRODUCTION SCHEDULE. WHILE NUMEROUS SMALL LOGGING COMPANIES CAN EXPAND LOG HARVESTING, DEMAND WILL REMAIN PRIMARY DETERMINANT LOG PRICES THIS YEAR. IF TRUE AS RUMORED THAT JAPAN WILL REMOVE 20 PERCENT IMPORT DUTY, SITUATION WILL BE EXACERBATED UNLESS JAPAN INTERNAL DEMAND SLACKENS CONSIDERABLY.

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- 3. RE REF A, PARA 2, B & C, SINGAPORE COURTS WOULD GIVE FAIR HEARING TO ANY BREACH OF CONTRACT CASE BROUGHT BEFORE THEM. US LAWYER ADVISES HOWEVER THAT 100 PERCENT INCREASE IN COST OF RAW MATERIAL AND EVIDENCE SHOWING THAT 40-50 PERCENT LOSSES WOULD RESULT FROM HONORING CONTRACTS MIGHT BE CONDIERED EXTRAORDINARY AND UNFORESEEN CIRCUMSTANCES WHICH COULD JUSTIFY RENEGOTIATION CONTRACTS.
- 4. SINGAPORE MALAYSIA PLYWOOD ASSN. HAS INQUIRED ABOUT POSSIBILITY US REMOVAL 20 PERCENT PLYWOOD IMPORT DUTY. EMBASSY SAID WAS UNABLE ADVISE BUT IN VIEW RESTRICTIONS ON US LOG EXPORTS, SPIRALLING LOG PRICES AND PLYWOOD SHORTAGE IMPORT DUTY ON PLYWOOD WOULD NOT DOUBT BE ONE OF FACTORS TO BE SERIOUSLY REVIEWED. CRONK

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<sup>\*\*\*</sup> Current Handling Restrictions \*\*\* n/a

<sup>\*\*\*</sup> Current Classification \*\*\* LIMITED OFFICIAL USE

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 13 MAR 1973 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Secure: OPEN

Status: <DBA CORRECTED> jms 971119 Subject: HARDWOOD EXPORTS TO US

TAGS: ETRD, XE To: AIT TAIPÉI ĒΒ **JAKARTA** 

KUALA LUMPUR MANILA

SECSTATE WASHDC

TOKYO

Type: TE Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005